



Marginal Cost

The **marginal cost** is the additional cost added by increasing the quantity. This is also known as the *additional cost "at the margin."*

Marginal Cost = MC = C'(q)Marginal Cost $\approx C(q+1) - C(q)$

Marginal Revenue

The **marginal revenue** is the additional revenue added by increasing the quantity. This is also known as the *additional revenue "at the margin."*

Marginal Revenue = MR = R'(q)Marginal Revenue $\approx R(q+1) - R(q)$

Maximize/Minimize Profit using Marginal Cost and Revenue

When MC = MR or C'(q) = R'(q) then the profit is:

- Maximized given that R(q) > C(q)
- Minimized given that C(q) > R(q)



Maximize/Minimize Profit using Marginal Profit

Recall that, Profit = Revenue - Cost. Therefore,

 $\begin{array}{ll} Profit = Revenue - Cost \\ P = R - C \\ MP = MR - MC \\ MP = 0 \end{array} \qquad \begin{array}{l} differentiate \ both \ sides \\ profit \ is \ maximized \ when \ MR = MC \end{array}$

Therefore, profit is maximized when **marginal cost** equals **marginal revenue** which is the same as saying when **marginal profit** equals *zero*.

$$C'(q) = R'(q)$$
 or $P'(q) = 0$